

JOHN JAY COLLEGE OF CRIMINAL JUSTICE AUXILIARY SERVICES CORPORATION, INC.
 FY 2018 ACTUAL RESULTS VS. APPROVED BUDGET
 FY 2019 PROPOSED BUDGET
 SUMMARY

	OPERATING BUDGET	FY 2018			FY 2019
		ACTUAL JUL - JUN	APPROVED BUDGET	VARIANCE (ACTUAL VS. APPROVED) (* Favorable; - Unfavorable)	FY 2019 PROPOSED BUDGET
A.	GENERAL AUXILIARY				
	AUXILIARY REVENUE				
	Third-Party Agreements:				
	Food Services	254,386	290,000	(35,614)	270,000
	Bookstore- Virtual	55,148	64,000	(8,852)	55,000
	Beverage & Snack Vending	189,768	150,000	39,768	190,000
	Verizon	36,302	40,000	(3,698)	36,302
	Sprint	27,735	27,090	645	27,735
	Metro-PCS (T-Mobile)	41,558	50,500	(8,942)	39,675
	Pepsi Pouring Rights	102,400	100,000	2,400	100,000
	Royalty - Logo Licensing	35,390	15,000	20,390	30,000
	Royalty - Merchandise (CUNY Online)	15,507	10,000	5,507	10,000
	Sub-Total Third-Party Agreements	758,194	746,590	11,604	758,712
	Other Facility Rentals:				
	Room/ Space Rentals (Revenue)	410,907	383,114	27,793	435,776
	Film/TV/ Commercial Shoots (Revenue)	803,174	350,575	452,599	613,481
	Sub-Total Other Facility Rentals	1,214,080	733,689	480,391	1,049,257
	Other Revenue:				
	Reimbursement/ Other Income	51,741	30,000	21,741	30,000
	Signing Bonus for Akademos Centralized agreement (one-time)	7,692	-	7,692	-
		59,433	30,000	29,433	30,000
	Total Actual vs. Projected General Auxiliary Operating Revenue	2,031,707	1,510,279	521,428	1,837,969
	AUXILIARY EXPENDITURE				
	Administrative Costs	(27,544)	(35,000)	7,456	(35,000)
	Room/ Space Rentals (Expenditure)	(86,119)	(45,700)	(40,419)	(94,350)
	Film/ TV/ Commercial Shoots (Expenditure)	(130,933)	(92,250)	(38,683)	(137,500)
	Total Actual vs. Projected General Auxiliary Operating Expenditure	(244,596)	(172,950)	(71,646)	(266,850)
	Projected General Auxiliary Surplus FY2018-19	-	-	0%	1,571,119
	Actual vs. Projected General Auxiliary Surplus FY2017-18	1,787,111	1,337,329	449,782	613,425
	General Auxiliary Actual Surplus FY2016-17	243,229	243,229	-	-
	General Auxiliary Actual vs. Projected Surplus Available for College	2,030,340	1,580,558	449,782	2,184,544
	Allocations				
	College Allocations	(1,416,915)	(1,577,900)	160,985	(2,043,350)
	General Auxiliary Actual vs. Projected Year-End Surplus	613,425	2,658	610,767	141,194
	General Auxiliary Actual vs. Projected Year-End Surplus brought forward	613,425	2,658	610,767	141,194
B.	OTHER INDEPENDENT OPERATIONS				
B.1.	Athletic Rentals/ Memberships				
	Revenue	765,106	618,500	146,606	527,000
	Expenditure	(452,685)	(561,600)	108,915	(754,500)
	Surplus	312,421	56,900	255,521	(227,500)
	Athletics' Actual Surplus FY2016-17	262,498	262,498	-	-
	Athletics' Actual vs. Projected Year-End Surplus FY2017-18	574,920	319,398	255,522	574,920
	Projected Year End Surplus FY2018-19	-	-	-	347,420
B.2.	Theater				
	Revenue	1,478,049	1,120,090	357,959	1,263,314
	Expenditure	(1,194,678)	(1,274,370)	79,692	(1,263,314)
	Surplus/ (Deficit)	283,371	(154,280)	437,651	(0)
	Theater's Actual Surplus FY2016-17	306,728	306,728	-	-
	Theater's Actual vs. Projected Year-End Surplus FY2017-18	590,098	152,448	437,650	590,098
	Projected Year End Surplus FY2018-19	-	-	-	590,098
B.3.	Center for Career and Professional Development (NEW)				
	Revenue	65,296	-	65,296	60,000
	Expenditure	(33,328)	-	(33,328)	(61,300)
	CCPD's Projected Surplus/ (Deficit)	-	-	-	(1,300)
	CCPD's Actual Year-End Surplus FY2017-18	31,968	-	31,968	31,968
	Projected Year End Surplus FY2018-19	-	-	-	30,668
	Student Housing's Actual vs. Projected Year-End Surplus	15,464	-	15,464	43,273
	ACTUAL vs. PROJECTED YEAR-END SURPLUS	1,825,876	474,504	1,351,372	1,152,653